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American Rental Association

Canadian Rental Association ONTARIO Member Update

JANUARY 2015 • www.CRAontario.org

HAPPY NEW YEAR!

I trust and hope everyone had a great holiday season! It's hard to believe that 2015 has already started! With the new year come some new and exciting things for our membership. We start off the winter/spring meeting schedule with our member's meeting at Vermeer Canada in Brampton on January 21. In addition to a facility tour, and a delicious dinner, we will welcome a guest speaker, who will give us a presentation on "Kaizen" methodology - Japanese for "good change". It's defined as; a system of continuous improvement in quality, technology, processes, company

culture, productivity, safety and leadership. While most of us are small, independent operators, there may be something in the presentation that you can adapt for your own operation.

Moving on to February, it's another "can't miss event"; the Rental Show in New Orleans. CRA Ontario is proud to announce that we are once again sponsoring the Canadian hospitality event on Sunday Feb 22, 2015. If you're in town for the show, please come out and mix and mingle with your fellow



Paul Potvin
President
CRA Ontario

CRA members from across the country. It's always a great networking event!

Next up is the CRA Ontario Conference and Product Expo at the Holiday Inn and Convention Center in Guelph on March 25th. We'll have vendors and seminars as well as our annual awards banquet, and a return of the popular Loonie Auction!

In April we wrap up the year with our final meeting on April 15th in Woodstock, helping Rentquip celebrate their 40th

anniversary. This meeting will also be the location of our annual Board of Directors election. We're looking for suitable candidates to fill the positions of; 1st VP, 2nd VP, Secretary, and Associate Director. If you're ready, willing and able, I encourage you to put your name forward for a position on the board, to help shape and the lead the future of the CRA Ontario. Please contact one of the current board members if you'd like more information.

Next CRA Ontario event is our member's meeting Jan 21, 2015 at Vermeer Canada in Brampton.

CRA MEMBERS ENJOYED A FUN-FILLED DAY OF CURLING IN NOVEMBER

















IMPACT OF PROPANE REGULATORY CHANGES TO LESSORS OF CONSTRUCTION HEATING EQUIPMENT (PART 2 OF 3)

This second article of a three-part series, describes specific amendments to the CAN/CSA B149.2 Propane Storage and Handling Code that affect the use and storage of propane cylinders and equipment at construction sites and industrial storage.

New Definition - Construction Site

The new term defines a Construction Site as "a temporary worksite involving construction activities such as the erection, alteration, and dismantling or demolition of a building or equipment, re-roofing of a building, or digging". The term was added to identify that the handling of cylinders and propane apparatus in use or in storage at construction sites are subject to significantly differing situations.

Propane Cylinder Installation

Clause 5.10 originally restricted cylinders from being installed under any fire escape, stairway, or ramp used as a means of egress from a building. The clause has been amended to read "container" so the restriction now applies to both cylinders and tanks.

New Definition - Connected for Use

Means a propane container that is properly connected to an approved appliance in accordance with the provisions of this code. The rationale behind adding this new term relates to disputes which have occurred in the field over whether or not cylinders that are properly connected to an appliance that is not running, and which may or may not be turned on for use, are in storage and therefore subject to the requirements for storing cylinders. Properly connected cylinders that remain connected for use, intermittent use, or future use, should not be subject to storage requirements.

New Clause 6.1.16

Cylinders in storage or connected for use, cylinder-regulating equipment, or a cylinder manifold, shall not be exposed to temperatures in excess of 125 o F (50 o C). This clause was added to limit the temperatures that propane cylinders, regulating equipment or cylinder manifolds can be exposed.

Use of OPDs

Clause 6.1.2 was amended to harmonize with US requirements. NFPA 58 -2008 states that cylinders with 4 lb. (1.8 kg) through 40 lb. (18 kg) propane capacity for vapour service shall be equipped or fitted with a listed overfill protection device; the current Canadian requirement starts at zero not 4 lbs. (1.8 kg) as in the US. The Clause now states that except for (a) cylinders used in industrial truck service; and (b) cylinders identified and used for industrial welding and cutting gases, refillable vapour service cylinders manufactured after



January 1, 2008 with a capacity of 4 lbs (1.8 kg) through 40 lb (18.2 kg shall be equipped with an overfill prevention device (OPD) in compliance with UL 2227.

Operators of propane torches must be aware of this requirement to ensure the cylinders to which they are connecting hand-held torches are equipped with an OPD valve unless the cylinder was manufactured before 2008. It's important to note that when cylinders are requalified, OPD valve will



installed, therefore, the only cylinders that may not have an OPD valve were those manufactured between November 2004 and January 2008.

Cylinder Requalification

Propane cylinders must be visually inspected and requalified once every 10 years starting with the date of manufacture. Clause 6.1.5 has been amended to remove the previous requirements for the 10 year cylinder inspection and requalification from the Code. The clause now states that refillable cylinders shall not be refilled if they are due for requalification as prescribed by requirements of the CSA Standard B339 Cylinders, Spheres & Tubes for the Transportation of Dangerous Goods.

Users of propane cylinders at the construction site should be aware that a cylinder cannot be refilled if the requalification is past-due.

Single Trip Type Propane Cylinders

Clause 6.4.5 has been amended to clarify that Specification TC-39M and aerosol containers cannot be re-filled. In addition, Clause 6.5.1.4, which deals with the number of aerosol containers and TC-39 non refillable cylinders that can be stored in a dwelling was amended for correctness.

Single trip small capacity propane cylinders are often used on the construction site and the site manager should be aware of the storage requirements and that these cylinders cannot be refilled.

About the Author

David Stainrod provides technical fuel and investigative consultation to the public and governments in both Canada and the United States. He is an active member of numerous provincial regulatory committees as well as CSA Codes and Strategic Steering committees. David is President of the Fuels Learning Centre (www.fuelslc.com).









CRA ONTARIO ELECTIONS

In April we will be holding elections for positions on our Ontario Board.

We are looking for volunteers to run for the following:

1st VP - 3 year term 2nd VP - 4 year term Secretary - 2 year term Associate Director - 2 year term

Please contact: Colin Wilson for further information 613-547-4400 or colin@aworldofrentals.ca

CRA ONTARIO



We kicked off the year in January with a fantastic members meeting hosted by HosePower Canada. After a tour of their newest facility, HosePower arranged an amazing dinner at

Deer Creek Golf & Country Club, followed by a presentation by officers from the York Regional Auto/Cargo Theft Unit.

In March, Annex Business Media put on another great Canadian Rental Mart in Toronto. This biennial event consisted of two days of morning seminars, followed by a Tool & Equipment and Party & Event show. It's great to have a company this well organized to arrange a show that benefits our association! The banquet and awards ceremony was a huge success, hosted by CRA Ontario.

In April, we visited the Diefenbunker in Carp. We had a rental store tour of Valley Rent-Rite, and then held our members meeting in Amprior. The topic this time was load safety. There was a brief, but important presentation by an MTO officer, followed by a lengthy Q&A period. I get valuable information every time I attend one of these meetings!

September saw a very successful golf tournament, at the Springfield Golf & Country Club in Guelph. I guarantee next year will be bigger and better so you'd better plan to attend!

We held our member's meeting at the grand opening and open house of our new CRA National office in Stoney Creek in October. Nathalie and Jenna were proud to show off their new office space, and hosted a great meal at Cibos Italian restaurant nearby.

2014 saw another 1st for our association. In November, Kim Rixon of Muskoka Party Rentals hosted a Curling Bonspiel in Bracebridge. It was a fun filled day, with beginners lessons, followed by the tournament. Members are still talking about this event. Please let me know if you would like to see curling offered again, or any different events offered by the Ontario Board.

Colin Wilson, 1st VP, CRA Ontario











2015 CONFERENCE AND PRODUCT EXPO WEDNESDAY MARCH 25, 2015

Holiday Inn Hotel and Conference Centre

601 Scottsdale Drive, Guelph, ON N1G 3E7

T: 519.836.0231 • F: 519.836.5329 • W: www.higuelph.ca

Blocks of rooms have been reserved for the evenings of March 24 and 25. To reserve your room and to take advantage of the CRA Ontario Special Room Rate of \$120.00 per night, you must contact the hotel directly at 519.836.0231.

AGENDA

Morning Session – Industry Workshops (8:00am to 12:00pm)

EQUIPMENT RENTAL

Regulatory Round Table

(Representatives from TSSA, MTO, MOL, etc.)

Scissor Lift Operation & Delivery Procedure

(Representatives from SkyJack and Vermeer)

Stolen / Non-Returned Equipment (Representatives from Police Services and NER)

PARTY RENTAL

Regulatory Round Table

(Representatives from TSSA, ESA, MOL, etc.)

Heating/AC/Power Sizing for Events

(Representatives from LM Temperature Control)

Certified Event Rental Professional Accreditation

(Attendees will write the test during this session)

Suppliers to industry are invited to exhibit in the first ever CRA Ontario Product Expo. Lunch will be served during the Product Expo. This will also be a great opportunity for networking!

Afternoon Session – Product Expo and Luncheon (12:00pm to 4:30pm)

CRA ONTARIO BANQUET

Cocktail Reception Banquet

Speeches

Industry Recognition and Awards Special Guest Speaker

Loonie Auction

Watch your email or go to www.crarental.org for Registration, Sponsorship and Exhibitor Forms. Direct all inquiries to Gord Ellis, CRA ON Associate Director at 905.564.6888 or gorde@hosepowercanada.com

COMPARE YOURSELF WITH THE INDUSTRY, BENEFIT YOUR ASSOCIATION

Just by participating in the Cost of Doing Business Survey

There are four good reasons to take part in the Cost of Doing Business Survey next month:

- Learn how your business compares with others in the industry.
- Discover how to improve your profitability.
- Become eligible to win \$1,500.
- Help your provincial association win big!

For completing this confidential survey, you will receive a FREE personalized Company Performance Report, a FREE Cost of Doing Business Report with on-demand customized reports — worth \$350 — and FREE industry benchmarking data. This is information you can't get anywhere else.

That's not all. Your state or provincial association could really benefit. The association with the highest percentage of survey completions and the association with the largest number of participants will each be awarded \$500 to be used for a meeting, and everyone who participated in the winning province will receive the ARA Rental Profitability Program for FREE — a \$149 value.

Watch your mail and email or stop at the ARA Store during The Rental Show in New Orleans this February for details. Questions? Call ARA Member Services at 800-334-2177.



The ARA Foundation Makes Your Education a Reality



Scholarships for the 2015-2016 school year are available for:

- Trade/Technical/Vocational students
- Undergraduate students (associate/bachelor degrees)
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- · Vibratory Rammers
- Single Direction Soil & Asphalt Plate Tampers
- · Reversible Plate Tampers
- · Walk Behind & Ride-on Rollers
- · Trench Rollers

Demolition

- Electric & Gas Breakers
- · Cut-off Saws
- · Walk Behind Saws

Utility

- Diaphragm Pumps
- · Centrifugal Dewatering Pumps
- · Centrifugal Trash Pumps
- · Submersible Pumps
- · Portable Premium Generators
- · Portable Invertor Generators
- Mobile Generators
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